

DC SUSTAINABLE ENERGY UTILITY

Advisory Board Meeting

October 30, 2014



Agenda

- FY 2014 Results
- FY 2015 Strategies



Electric Savings (MWh) Benchmark

Achieved!

FY 14 Result: 60,778 MWh

FY 13 Result: 52,303 MWh

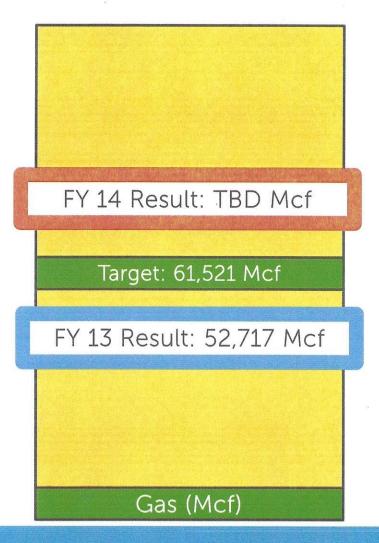
Target: 51,845 MWh

Electric (MWh)



Gas Savings (Mcf) Benchmark

To Beined
Determined





Low-Income Spend Benchmark

Achieved!

FY 14 Result: (34.2% = \$6.16M)

FY 13 Result: (34.2% = \$4.56 M)

Target: (20% of budget = \$3.52 M)

Low-Income Spend (% of budget in \$)



Green Jobs Benchmark

Achieved!

FY 14 Result: 82 Jobs

Target: 53 Jobs

FY 13 Result: 40 Jobs

Green Jobs



Largest Energy Users Benchmark

Achieved!

FY 14 Result: 77 LEUs

Target: 30 LEUs

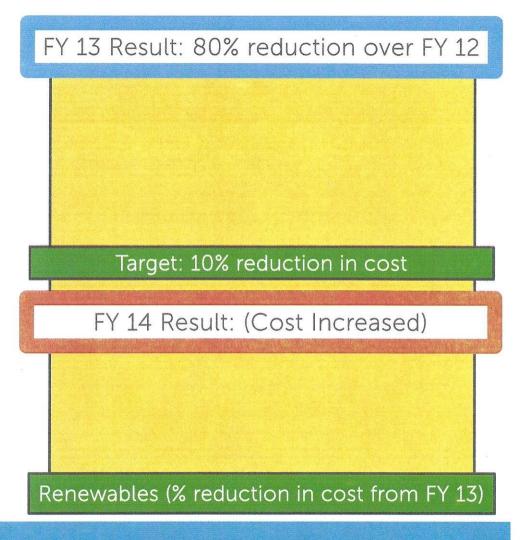
FY 13 Result: Benchmark not defined

Largest Energy Users (# > 200,000 ft²)



Renewables: 10% Annual Cost Reduction Benchmark







Certified
Business
Enterprise (CBE)
Spend –
Contract
Requirement

Achieved!

FY 13 Result: \$4.56 M Spent FY 14 Result: \$4.22 M Spent \$2.95 M Minimum Spent with CBEs



CBE Spend (\$)

80% Electric
20% Gas
"Split" of Spend
- Contract
Requirement

Electricity 80%

Electricity 73.84%

Gas 20%

Gas 26.16%



FY 14 Results Summary

Benchmark	FY 13	FY 14
MWH	Not Achieved	Achieved
MCF	Not Achieved	TBD
Low Income Spend	Achieved	Achieved
Green Jobs	Achieved	Achieved
Largest Energy users	N/A	Achieved
Renewables Reduction	Achieved	Not Achieved
Peak Demand	Achieved	Achieved
CBE spend	Achieved	Achieved



Agenda

- FY 2014 Results
- FY 2015 Strategies

ACEEE – The State Energy Efficiency Scorecard

District of Columbia





Washington, D.C. ranks 21st in the 2014 State Energy Efficiency Scorecard, moving up nine spots to become one of the year's most improved states. The district scores 20 points out of a possible 50, 6 points more than it earned last year.

District of Columbia & The 2014 State Scorecard



UTILITIES

Washington, D.C. earns 5.5 points for its utility policies and programs. Over the past two years, the DC Sustainable Energy Utility has been ramping up programs, achieving both electric and natural gas savings in 2013. Savings remain below average, but will likely continue to rise in future years. Performance incentives are in place.



LOOKING AHEAD

Washington, D.C. has made significant strides with energy efficiency in recent years. As the DC Sustainable Energy Utility continues to ramp up implementation and monitoring of programs, it is likely that the district will realize more significant energy savings. Over the past year, we have seen significant improvements in these efficiency programs. Incorporating efficiency more specifically into lead by example activities, and pursuing a wider range of policies to encourage CHP deployment, would also go a long way toward improving Washington, D.C.'s score.

http://www.aceee.org/files/pdf/state-sheet/district.pdf



FY15 Focus

- Higher savings, more green jobs, and smooth out the "hockey stick"
- Use our work to create greater impact:
 - education, housing, transportation, seniors, public safety
- Leverage additional funds:
 - Bid Energy Efficiency into PJM
- Improve program delivery, customer experience, operational efficiency and process flow

Boggest impediment Fiscal year contract.

